



Port of Johnstown

TWP
EC
CA | EDWARDSBURGH CARDINAL

Port of Johnstown 2016 Year End Review

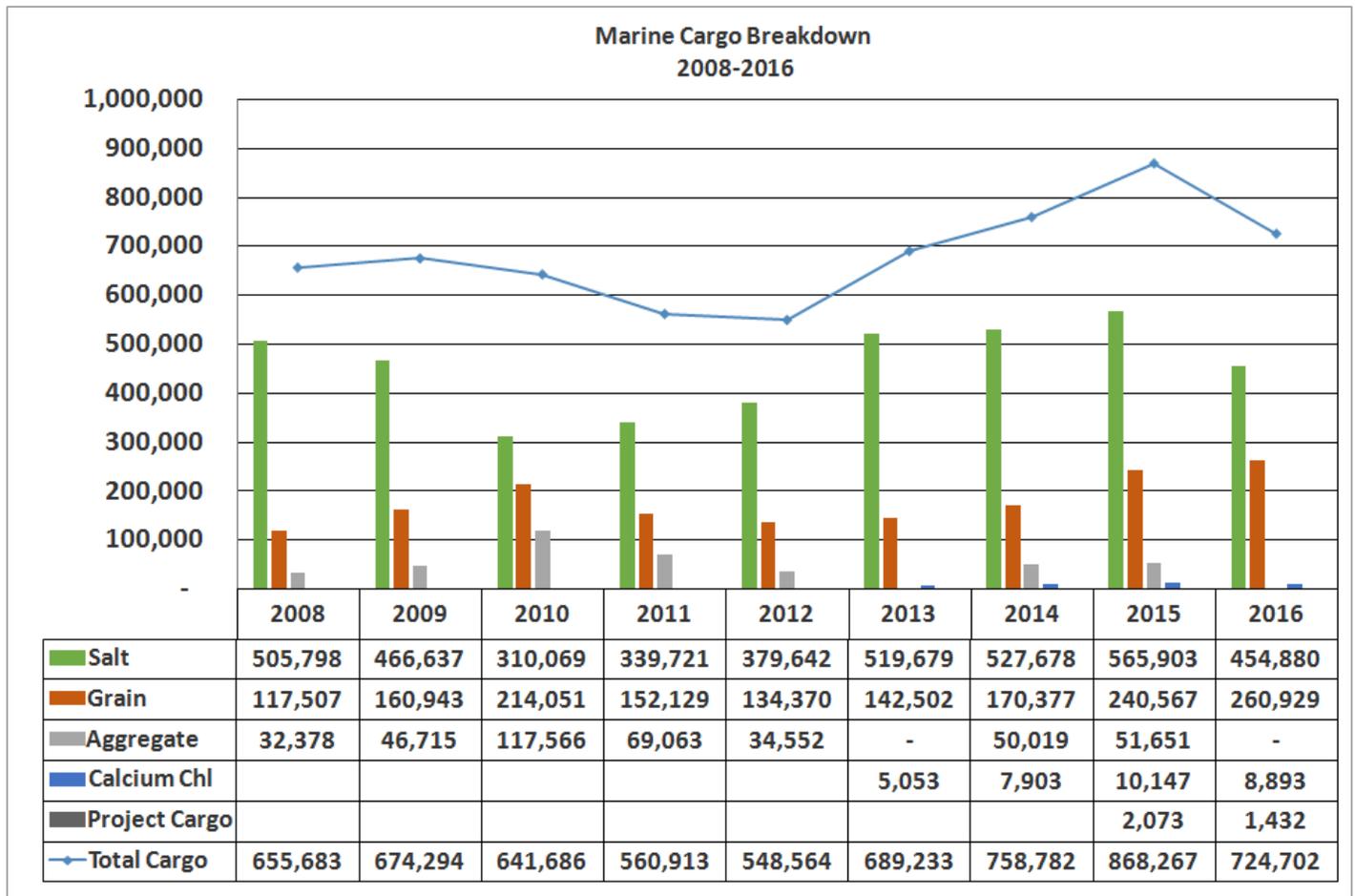
Date: Jan. 18, 2017

Marine Business Report

The Port finished off the year with a total of 724,702 metric tonnes of cargo processed over the docks with its last vessel of salt arriving on December 24, 2016. When we breakdown our Marine cargo business from the above numbers we can see that we are slightly down from 2015. A decrease in both salt brought in by vessel and aggregate going out by vessel resulted in 162,674 mt that we did not process.

This shortfall in cargo, however, was made up financially by the increase in grain being transported by marine. This increase in grain being shipped out of the elevator by vessel was the result of a record soybean crop received at the port and a robust export program developed with three of our major brokers. This follows a trend in the last four years of increased use of marine transport by the grain brokers. Again this is primarily due to soybean exports by vessel. (This is further detailed in Grain Business Report).

The port received two project cargo shipments from the BBC Switzerland for projects in our area.



**Project cargo is measured in cubic meters and is not included in metric tonnes reported.*

HARBOUR TERMINAL REPORT

WHARF TRAFFIC		INWARD	OUTWARD	TOTAL	PREVIOUS YEAR
GRAIN	OVERSEAS		98,760	98,760	
	DOMESTIC	-	162,169	162,169	240,567
SALT	RAIL		-	-	
	SHIP	454,880	-	454,880	565,913
AGGREGATE			-	-	51,651
OTHER		8,893	-	8,893	10,147
TOTAL		463,772	260,929	724,702	868,277
PROJECT CARGO				1432 m3	2074 m3
OTHER	DOMESTIC	HMSC NAVY VESSEL			

SHIPS AT BERTH

	MISC	UNLOADING	LOADING	TOTAL	PREVIOUS YEAR
FOREIGN		3	5	8	4
DOMESTIC	3	24	11	38	42
TOTAL	3	27	16	46	46

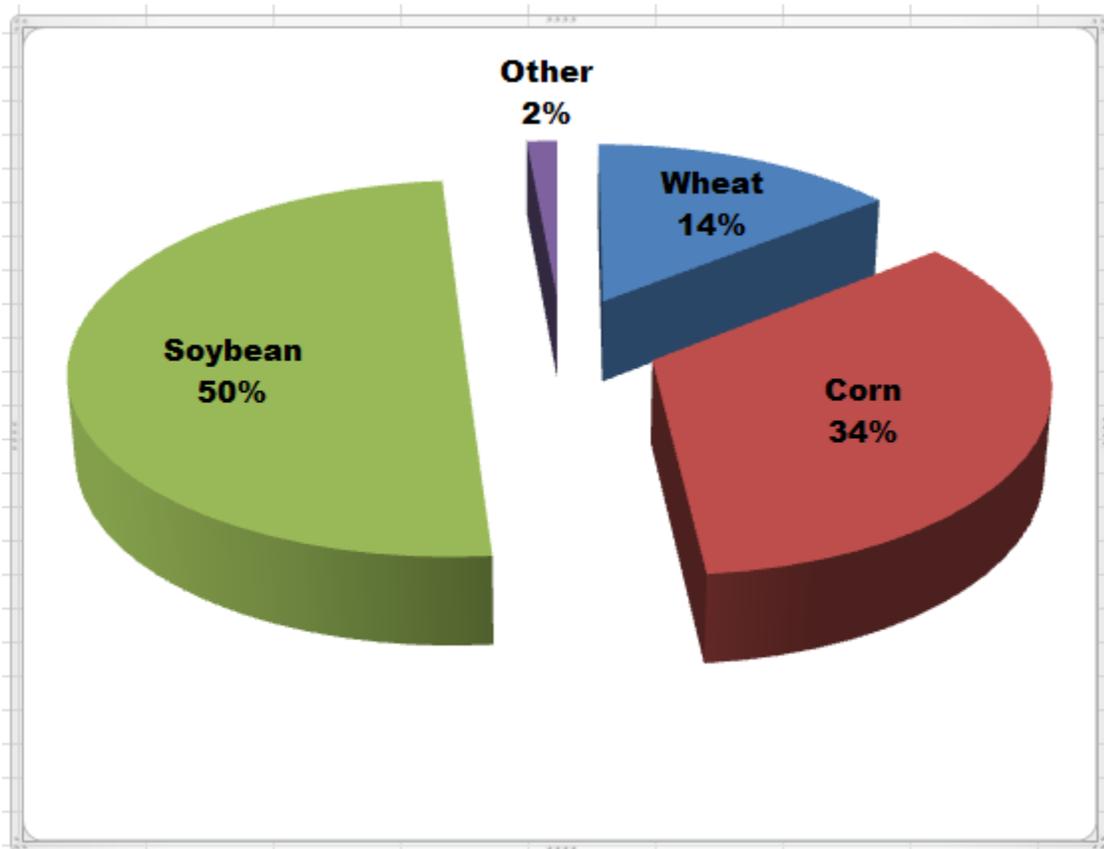
Port Of Johnstown Marine Traffic

	Vessel	Commodity	Metric Tonnes	Receive Ship
1	Radcliffe Latimer	Salt	20,423.000	R
2	Baie St. Paul	Salt	28,890.000	R
3	MV Kaministiqua	Corn	25,299.965	S
4	Algomarine	Salt	8,194.000	R
5	Vectis Castle	Corn	8,954.755	S
6	Assiniboine	Salt	30,838.000	R
7	Henry Jackman	Salt	27,013.000	R
8	Spartan II & Barge	Calcium Chloride	3,316.835	R
9	Assiniboine	Salt	30,885.000	R
10	Cuyahoga	Salt	16,063.530	R
11	Robert S. Pierson	Salt	16,650.470	R
12	Baie Comeau	Salt	29,058.000	R
13	Paul Martin	Salt	30,093.000	R
14	Spartan II & Barge	Calcium Chloride	5,575.706	R
15	Algowood	Salt	27,122.000	R
16	John D. Lietch	Salt	28,698.900	R
17	HMSC Goosebay	Port Day		
18	CCGS Griffon	Port Day		
19	Algolake	Salt	5,733.000	R
20	Evans Spirit	Corn	11,755.110	S
21	Algolake	Salt	15,023.000	R
22	Robert S. Pierson	Salt	16,743.000	R
23	Vectis Castle	Corn	9,003.425	S
24	Assiniboine	Salt	30,830.000	R
25	Radcliffe Latimer	Salt	8,100.000	R
26	Federal Rideau	Soybeans	19,351.150	S
27	CSL Welland	Soybeans	30,443.410	S
28	Saginaw	Salt	15,995.481	R
29	T- Escorte, Roxane D. B - Ocean Basque 2	Stay Over Bad weather		
30	Federal Barents	Soybeans	20,832.515	S
31	Algowood	Salt	6,822.210	R
32	BBC Switzerland	Project Cargo	1,431.965	R
33	Federal Margaree	Soybeans	19,149.695	S
34	Tecumseh	Soybeans	12,800.985	S
35	CSL St. Laurent	Soybeans	29,770.175	S
36	Tecumseh	Soybeans	14,146.205	S
37	Federal Caribou	Soybeans	20,721.300	S
38	Tecumseh	Soybeans	13,498.995	S
39	Lake Ontario	Corn	18,705.400	S
40	Algowood	Salt	17,781.100	R
41	Algolake	Salt	12,434.000	R
42	Amelia Desgagnes	Corn	1,100.005	S
43	Tecumseh	Soybeans	5,395.976	S
44	Cuyahoga	Salt	14,244.581	R
45	John B. Aird	Salt	11,351.000	R
46	Algowood	Salt	5,893.677	R
		TOTAL TONNES	724,702	*1,432m3

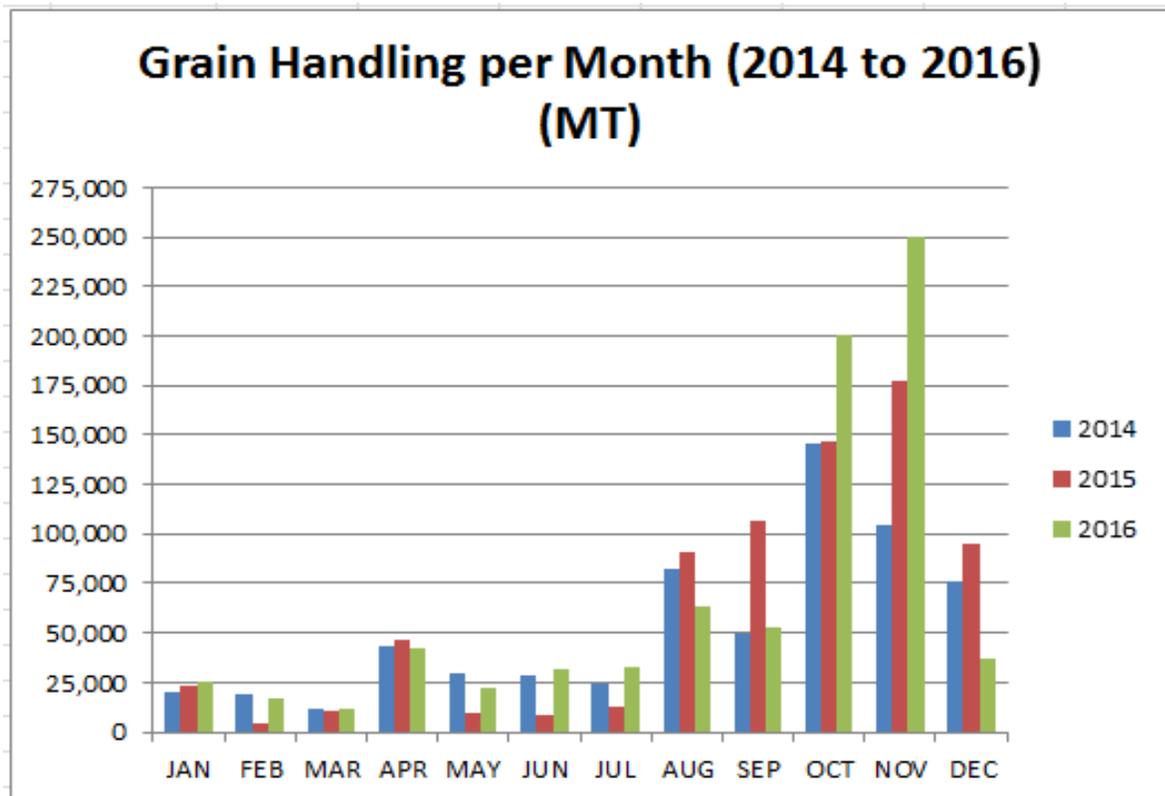
Grain Business Report

Overall, the volume of grain handled through the elevator was 786,082 MT which is a new record for the Port breaking the previous best set in 2015. The increased volume represents an increase of 7.5% by volume over the previous year. A record amount of soybeans were received this year at 199,313 MT which was a 30.8% increase in the record soybean volume seen in the previous year.

The weather in 2016 seemed to be favourable for the wheat crop. The dry weather preceding the harvest had a positive impact on the quality of the wheat received this year. The corn and soybean crops fared much better than expected given the very dry summer experienced in 2016. The chart shown below illustrates the volume of each commodity handled by the Port.



The Port had two record months of grain handling in 2016 of note. The first was in **October** where the Port received **111,411 MT** of grain. In **November**, the Port received **118,471 MT** of grain. These are the only months on record where the amount of inbound grain exceeded 100,000 MT. The previous best was 93,302 MT recorded in November of 2010 and, up until 2016, was the only month on record that exceeded 90,000 MT in a single month. November was also a record month for the amount of grain shipped with 131,377 MT leaving the Port. This is the first month on record that has exceeded 100,000 MT in a single month. The chart below outlines the volume of grain handled per month over the last three years to put it into perspective.

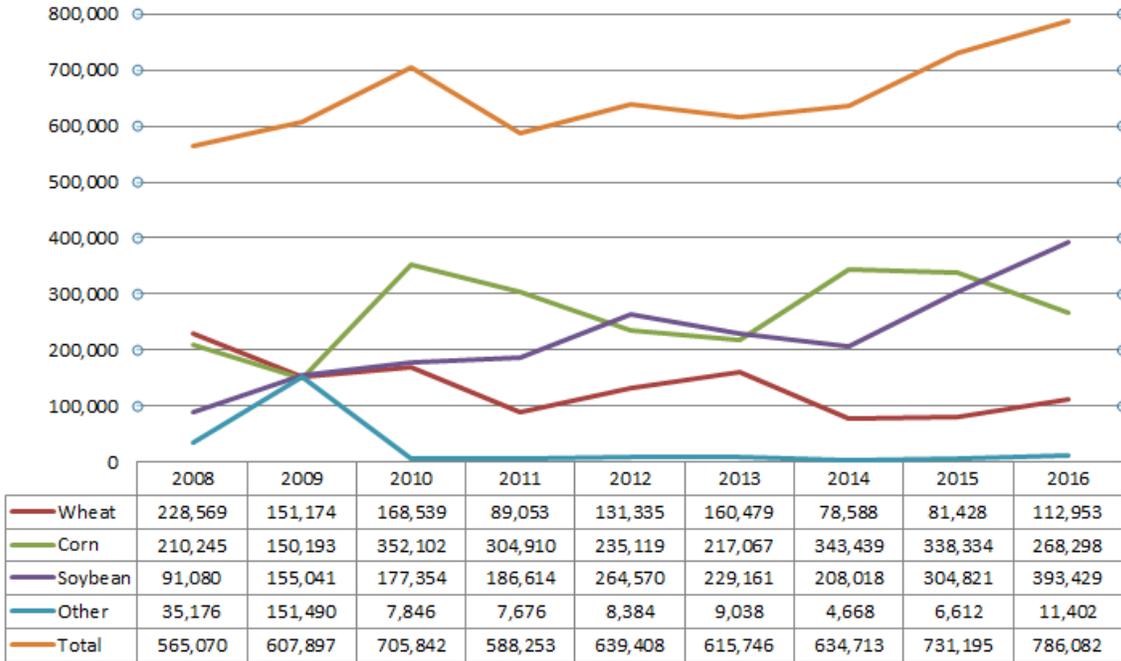


The increase in the volume of grain handled in 2016 continues the upward trend in overall volume for the Port. The only commodity that saw a decrease in volume was corn. The reason for this was the fact that we received 3 vessels of corn for a total of 75,000 MT in 2015 that was not required in 2016. In addition, the corn received at harvest was down by 6,000 MT. The reasons for this are related to the increase in soybeans handled through the Port which caused a delay in being able to accept deliveries of wet corn and the impact the dry summer had on the yields. The shortfall in corn during harvest would have been greater without the new bins constructed at the Annex which provided an additional 10,000 MT of storage.

The Port also received the first shipments of non-GMO corn by rail in 2016. This required additional cleaning and careful segregation to avoid contamination of the product which would have rendered unacceptable for processing. The customer was satisfied with the way their corn was handled and with the service provided.

It should be noted that the amount of grain handled by the Port has doubled since 2006. The Port set new records for grain handling in 2015 and again in 2016. The key to the increase in grain volume over the last two years is providing our customers with the service they need at harvest. The producers are constantly looking for ways to become more efficient which means they are getting machinery that is able to harvest the grain faster. The Port must continue to look for ways to increase its efficiency and its service level in order to continue to grow the grain business. The chart below shows this upward trend.

Grain Handled by Year



— Wheat — Corn — Soybean — Other — Total

Cargo Transportation Trends for 2016

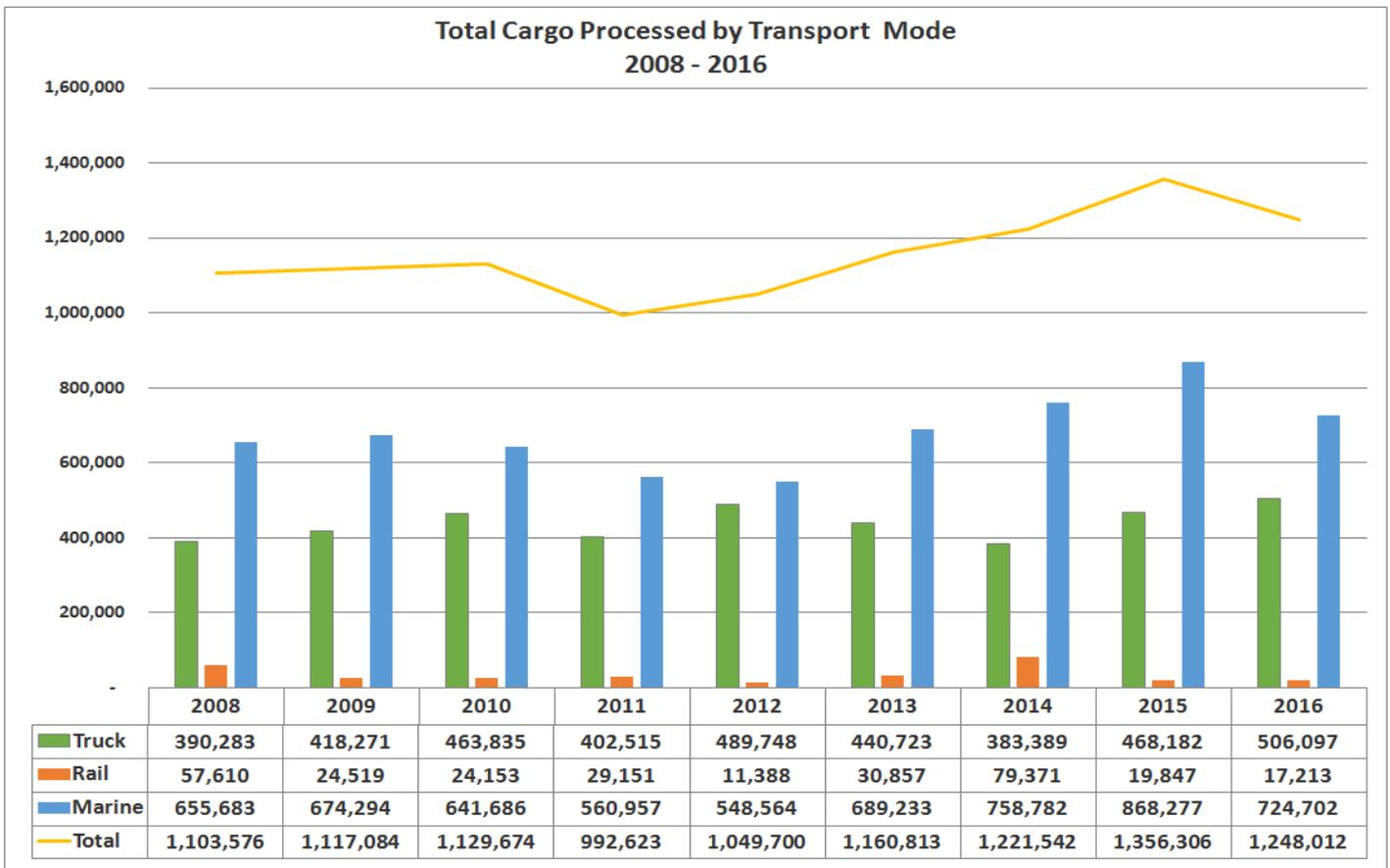
Overall

Cargo is received by three different transportation modes; marine, truck and rail. Marine (58%) continues to lead the way as the mode of transport preferred for bulk products in and out of the port, followed by trucking (40%) and then rail (2%). The overall cargo processed at the port in 2016 totaled 1,248,012 metric tonnes and is the second highest year on record for the port. Compared to 2001 when the township first took over operations of the port, cargo has increased from 745,867 mt to 1,248,012, an increase of 67%.

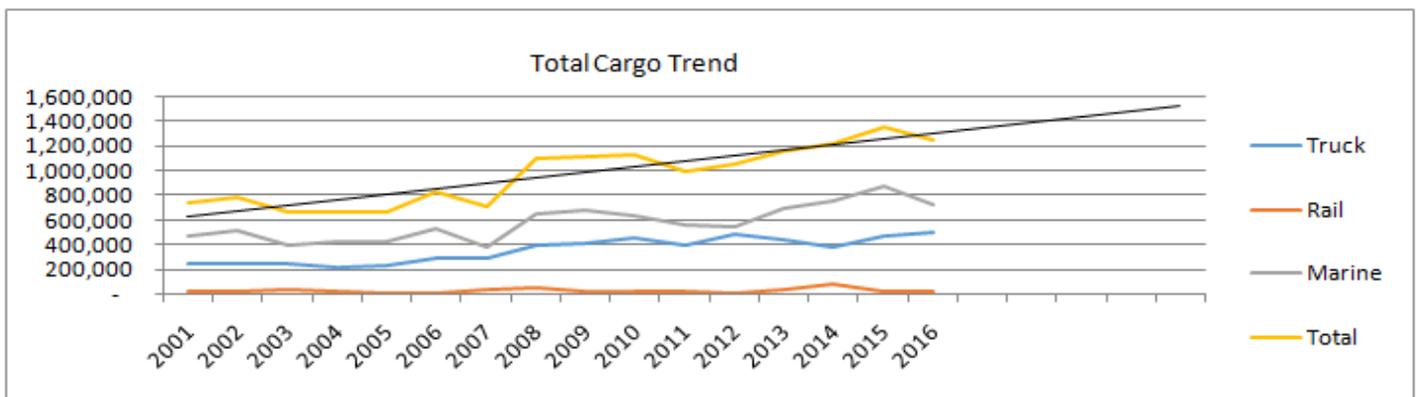
Average Cargo 2001 to 2007 = 725,000

Average Cargo 2008 to 2016 = 1,153,000

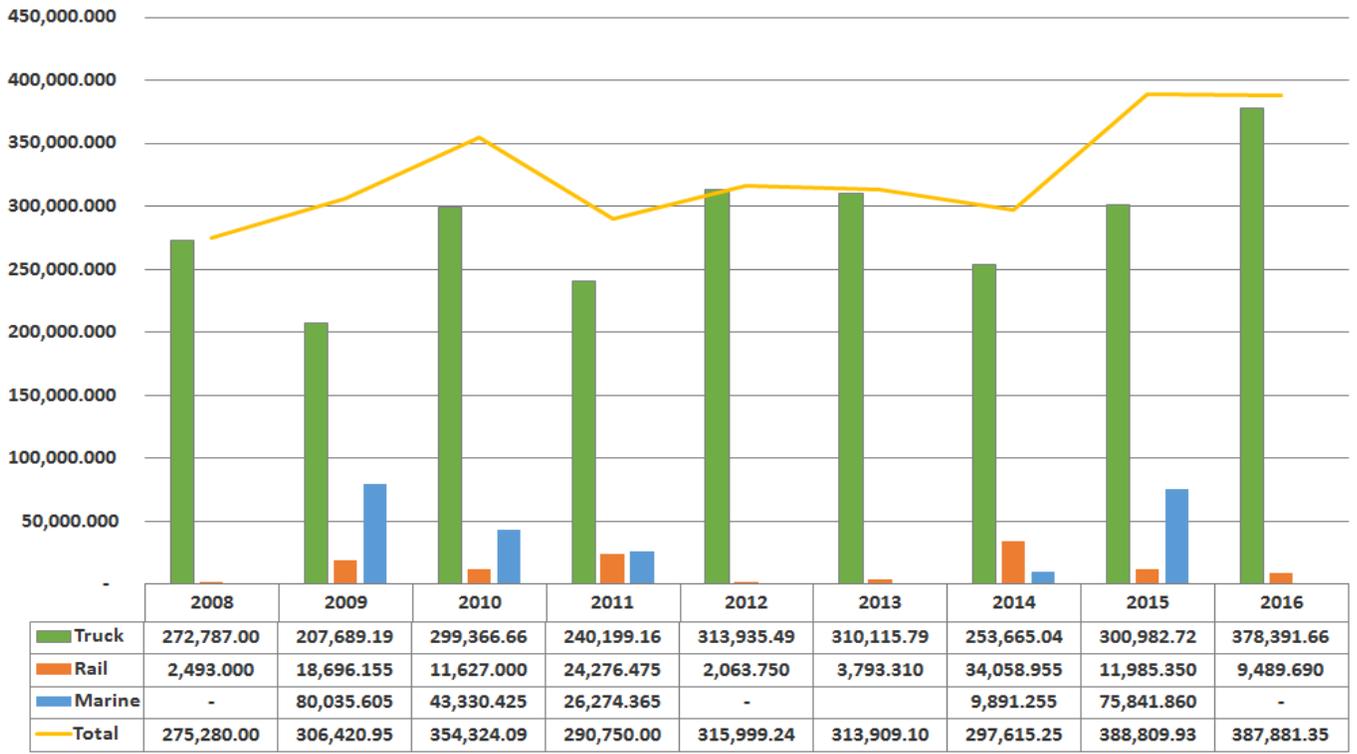
An average increase of 428,000 mt (59%)



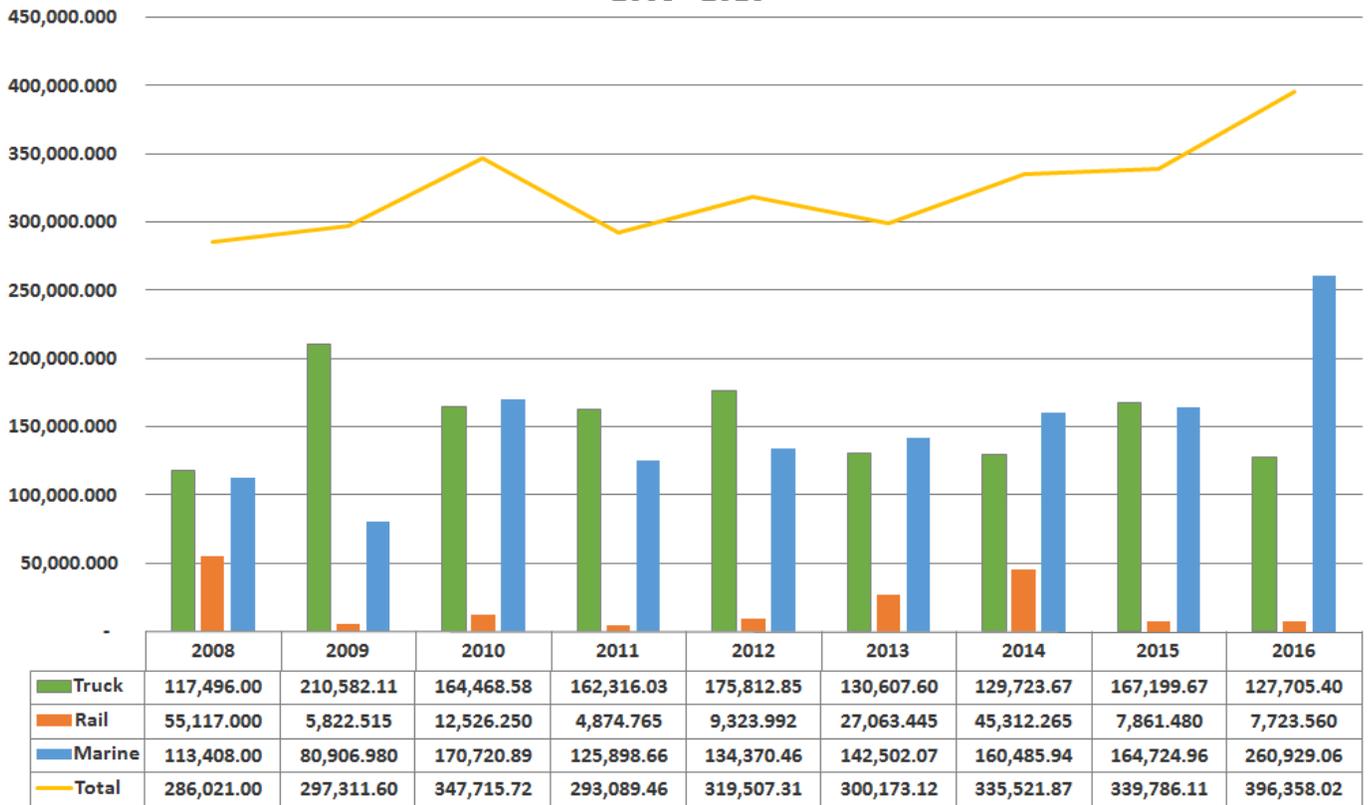
The trend is definitely moving upward and it would indicate that the 1.5 million tonne mark is definitely obtainable however this is dependent on several factors such as weather, proximity of projects, and competing ports.



Grain Receiving by Transport Mode 2008 - 2016



Grain Shipping by Transport Mode 2008 - 2016



Maintenance

Maintenance - Electrical

Electrical Area summary:

- Installed new soft starts for the marine lofters. This will reduce the stress on the motor and belt of each lofter during start-up. In addition, it provided a method of monitoring the electrical load on the lofter during vessel loading to ensure the efficiency was maximized.
- Soft starts were also installed on 4 of the 8 conveyors in the basement.
- Installed the wire trough and wiring for the new automated temperature monitoring system.
- Serviced the dust system to improve its operation.
- Annual maintenance of dust system.
- Serviced the boiler system to improve the efficiency of its operation.
- Continued with the replacement of temperature cables that are used to monitor quality in grain bins.
- Preventative maintenance of grain dryer.

Maintenance - Mechanical

Mechanical Area summary:

- Annual maintenance and servicing of the equipment in the grain elevator.
- Work continued on replacing old gear boxes as part of preventative maintenance plan.
- Replaced the belt on #8 lofter. This is the lofter that receives approximately 50% of the trucks at the Port.
- Replaced and repaired spouting throughout the building.
- Replaced one aerator that had failed in one of the main building bins.
- Replaced 12,000 old grease fittings throughout the building. This enabled the use of battery operated grease guns which reduced the time to perform the greasing by around 50%.
- Annual preventative maintenance on Annex equipment.
- Repair work on marine loading spouts including broken pins, seized rollers and damaged cables.

Capital Projects

The total capital spent in 2016 was \$4.158 million dollars of which \$3.537 million was from the port operating account and the remaining .621 million from the Federal and Provincial Government Action Plan. In total since 2010, there has been over 50 million dollars in spending towards the following: Infrastructure improvements (10 million), expansion of our docks (35 million) and expanded grain bins (8 million). Approximately 50% of these investments were funded by the Federal and Provincial governments as part of the Build Canada Action Plan.

New Marine Terminal Final Report

The New Marine Terminal Project at the port was completed as scheduled for March 31, 2016. The work in 2016 saw the completion of the west uplands for future cargo storage and public access was created to a new boardwalk for sightseeing, fishing and exercise. An environmental audit was completed and all regulatory documents and information was provided. Confirmation was received and all outstanding monies were paid.

The final numbers for the project are as follows:

Total Project Budget: \$34,726,236.00

Total Final cost: \$34,771,623.57

Variance: \$45,387.57 (0.13%)

Eligible Government Funding: \$23,159,522.57 (11,575,412 + \$11,575,412)

Total Claims Submitted: \$23,139,765.00

Total Claims Allowed: \$23,130,144.14

Total Claims Disallowed: \$9,620.86

Port Total Contribution: \$11,641,479.43

Total amount of work after March 31, 2016 deadline for claim submission was \$63,713.43. This amount included deficiency holdbacks from the contractor whereby the work could not be completed in the winter (painting). This amount also included outstanding invoices from Geotechnical firm and additional work completed on the west uplands.

The following is a list of projects that was completed to improve operations at the Port in 2016:

- Constructed two new 5,000 MT grain bins at the Annex. This increases the storage space of the elevator and opens new possibilities for receiving grain and new products such as non-GMO corn without reducing the storage capacity of regular corn.
- Replaced the corroded and worn out #6 receiving pit with a new version made out of hardened steel. This should result in a more durable receiving pit.
- Automated the grain trips in the west end of the bin floor. This enables the Port to receive grain in a safer environment compared to the old manual method.
- Installed new stops on the turn head system to address some alignment issues. The new stops resolved a large portion of the issues.
- Safety railings were installed on the roof of the main elevator.
- New digital radios and a digital transmitter to improve communications throughout the elevator.
- A new safety rated transfer switch was installed for the generator.
- Removed the copper buss bar on the north dock and replaced it with Teck cable.
- Installed new LED dock lights.

CAPITAL PROJECT STATUS

Dec. 31, 2016

Capital Spending	2016 Budget Amt.	Actual	Status
New Grain Bins	\$ 2,135,000	\$ 2,154,752	COMPLETE
New Marine Terminal Project 2009-2016	\$ 530,000	\$ 411,080	COMPLETE
Load out spouts rehab project	\$ 15,000	\$ 13,610	COMPLETE
New Roads - By pass bridges	\$ 120,000	\$ 116,944	COMPLETE
Grain Temperature Monitoring System	\$ 75,000	\$ 75,248	COMPLETE
Rail Repairs	\$ 90,000	\$ 70,046	COMPLETE
Power to Tower A		\$ -	COMPLETE
Replace #6 Unloading Pit	\$ 65,000	\$ 18,538	COMPLETE
Soft starts for Lofters / Conveyors	\$ 50,000	\$ 52,628	COMPLETE
Roof Repairs	\$ 50,000	\$ 48,720	COMPLETE
Turnhead Stops	\$ 40,000	\$ 38,081	COMPLETE
New Digital radios	\$ 35,000	\$ 34,180	COMPLETE
Transfer switch for generator	\$ 20,000	\$ 16,007	COMPLETE
Safety Railings	\$ 20,000	\$ 19,691	COMPLETE
Moisture Meter	\$ 6,000	\$ 5,823	COMPLETE
Grain Program		\$ 27,901	DEPOSIT
Automate Grain Trips in West End	\$ 470,000	\$ 420,375	CARRY OVER 2017
Replace West End Equip. Hoist	\$ 100,000	\$ -	CARRY OVER 2017
Automate Meters and Analyzers / Upgrade Grading Equip	\$ 25,000	\$ 13,906	CARRY OVER 2017

Total Budget Approval Amount for Capital 2016	\$ 3,846,000	\$ 3,537,532	
YTD ACTUAL VS BUDGET		\$ (308,468.21)	
2016 PROJECTS NOT COMPLETED		\$ 149,624.75	Carry Over 2017
YEAR END ACTUAL VS BUDGET		\$ (158,843.46)	Under Budget

Other Activities

Port Day

The Port held its first Port day on June 4th and it was a major success. Attended by over 1,000 people, the event included children's activities, brokers and stevedore "meet and greet", the Canadian Coast Guard vessel Griffon, free BBQ and gifts, dock and grain elevator tours and entertainment. Plans are already underway for Port day on June 17, 2017.

Navy Vessel

The HMCS Goosebay visited the port arriving on July 8 and departing on July 11th. A welcoming ceremony was held and hosted by the Bridgeview Restaurant on the Friday night and attendees were entertained with a thunderous canon salute. A total of 1600 people took part in the guided tours which took place over the Saturday and Sunday.

Grain Elevator Tours

The Port also hosted several groups for tours of the facility. The groups included people from three 4H groups, two customer groups, Agriculture Canada and Pest Management Regulatory Agency. The port also gave away two port tours as silent auction prizes and these were both well received.

Health and Safety / Training / Environment

Health and Safety continues to be a priority at the port with consultant John McGeough from Prevention and Regulatory Solutions completing valuable training in the following areas:

- Grain Grading
- SCBA refresher
- Confined Space Entry refresher
- WHMIS
- Respirator refresher
- Port H&S rules and Port Security

Mr. McGeough also supported other areas of the business including environmental compliance. Below is a summary of the health and safety program accomplishments for the 2016 year that were assisted by Prevention and Regulatory Solutions Ltd.

Management Support

- Met with General Manager and Operations Manager regularly to identify short and longer term areas of program development and training.
- Developed and implemented a hazard prevention program (HPP). This is a requirement of federal H&S regulations, and includes a detailed risk assessment, procedure, training plan, and implementation plan. Consulted with management and the safety committee on each HPP element as required. Conducted training sessions and completed and submitted an HPP questionnaire to the Federal government.
- Updated and finalized the contractor safety procedure, contractor rules document, and contractor site checklist. Conducted a training program for affected Port personnel.
- Conducted a detailed orientation training program for the new General Foreman. The orientation provided a detailed overview of the requirements of the health and safety legislation and corresponding H&S programs at the Port.

General H&S Support

- Finalized and issued a report containing results and recommendations following industrial hygiene (IH) testing conducted in the previous year.
- Updated the respiratory safety procedure, H&S Rules, and respiratory hazard assessment with new information from the IH report.
- Updated the Port lockout procedure, training slides, and equipment lockout listing in preparation for lockout training sessions. This scope of training was slightly expanded to include procedures for the lockout of specific Port equipment.
- Conducted ergonomic assessments of 10 computer workstations and issued a report of findings and recommendations.
- Updated H&S rules and conducted training sessions for all employees. The training sessions included an overview of marine security.
- Issued the respiratory safety procedure and respirator screening form following updating and review by the safety committee. Conducted training sessions for all employees.
- Prepared for and delivered training for returning casual employees. Subjects included H&S rules, HPP, lockout, WHMIS, port security, and working from heights
- Updated maintenance work sheets for grain dryer and conducted training to maintenance personnel responsible for maintaining air emissions equipment.

- Conducted training sessions for personnel requiring customer service and integrated accessibility standards of the Accessibility for Ontarians with Disabilities Act (AODA).
- Updated the Port's WHMIS procedure and training programs to include requirements of the new WHMIS-2015 system. Reviewed changes with safety committee and conducted training sessions for all personnel.

Emergency Preparedness and Fumigation

- Updated the Port Emergency Action Plan (EAP) and spill contingency plan for the riverfront wharf, including contact names and numbers, contents and locations of spill kits, consistency of wording between the two plans, emergency actions chart, and wharf safety data sheets.
- Conducted an EAP training session for key Port emergency coordinators.
- Wrote a draft emergency exercise framework to help Port emergency teams plan for and conduct emergency drills internally. These could include scenarios for medical aid, security, fire, spills, pesticide release, and various rescue situations.
- Arranged for self-contained breathing apparatus (SCBA) training by other training providers.
- Investigated the impact of new potential types of insecticide fog on personnel exposure using two different application methods. Updated findings in the respiratory hazard assessment.
- Discussed options with management for addressing employee concerns of evacuation from certain areas. Updated site and elevator evacuation plans and issued to EAP.

Working from Heights (WFH) & Confined Space Entry (CSE)

- Updated the WFH training program to include new equipment information, hands-on equipment training exercises, additional photos/videos, and new quiz questions. Conducted training sessions for affected personnel.
- Evaluated the relative risks of different methods of rescue for shipping bins. Discussed with supervision and the CSE entry team.
- Together with the CSE entry team, updated or wrote new CSE assessments, rescue plans, permits for annex surge bin, garner bins, regular bins, large annex bins, central lofter pits, track shed unloading hopper, and elevator workhouse bins.
- Conducted CSE training of all assessments and permits for all available CSE personnel.

2016 H&S Metrics

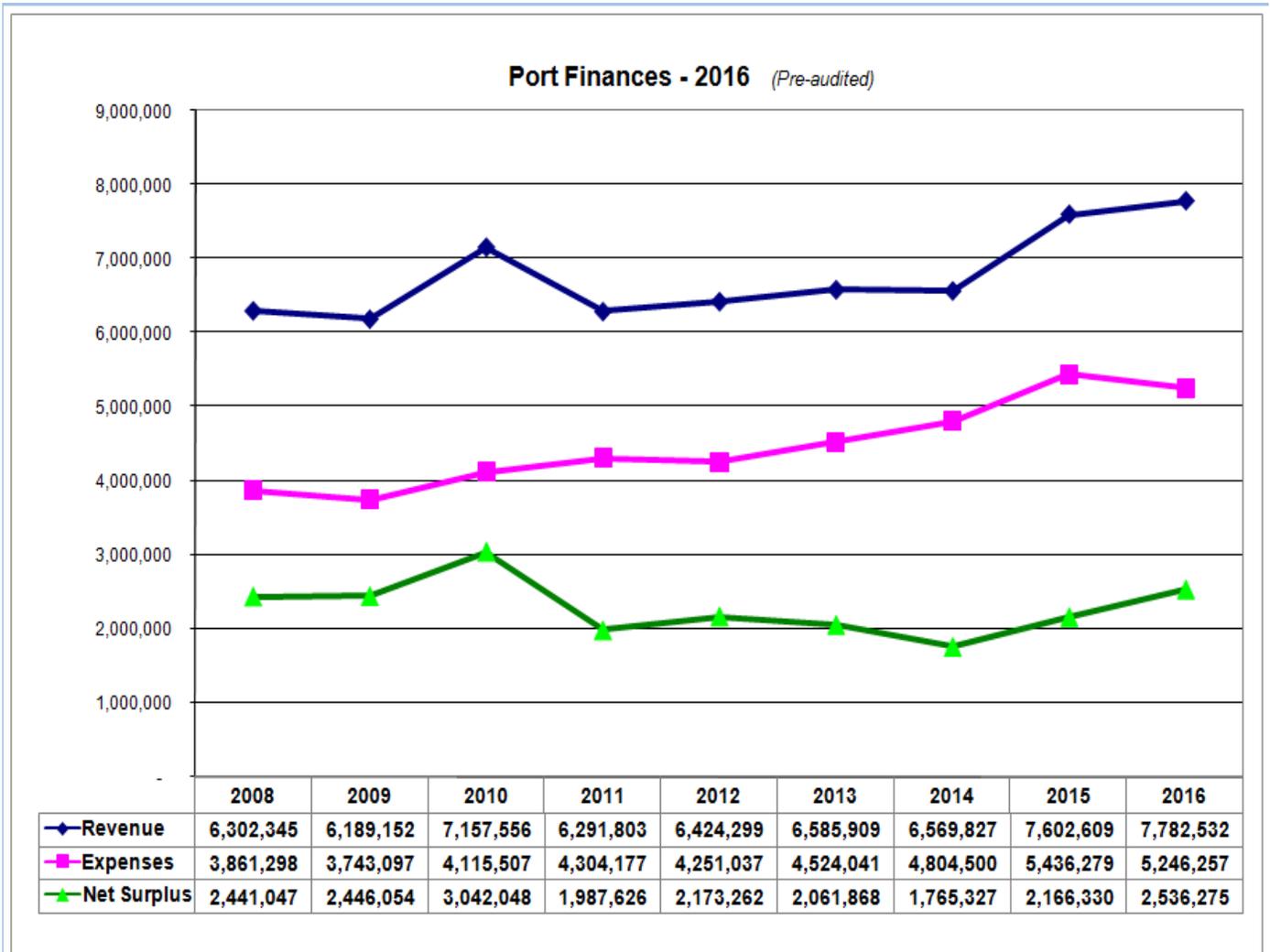
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|---|-----------------------|
| • Safety committee meetings | 12 regular, 0 special |
| • Workplace Inspections: | 12 |
| • Incident or safety investigations: | 21 |
| • Complaints: | 1 |
| • Work refusals: | 0 |
| • Accidents resulting in medical aid only : | 2 |
| • Accidents resulting in lost work days: | 1 |
| • Lost work days due to accidents: | 1 |

Environmental Support

- Conducted site inspections and met with personnel as part of an internal gap assessment for compliance with environmental air and water permits. Discussed findings and action plan with General Manager.
- Measured and verified riverfront dock areas, and updated and consolidated spreadsheet forms for maintenance and inspection of salt storage pads and retention pond by Port personnel.
- Updated salt water operations manual specified in the water environmental permits. Reorganized manual contents with current information and issued to General Manager.
- Conducted a training session to personnel responsible for the salt storage operations manual.

FINANCES

The Port of Johnstown, a division of the Township of Edwardsburgh Cardinal, has completed another very successful year. As detailed in the information below we have set another record for revenues in 2016. We were also able to manage expenses and reduce spending resulting in the 2nd highest surplus to date.



FINANCE REPORT

REVENUES		Jan.16 ,2016		
HARBOUR SERVICES	2015 ACTUAL	2016 BUDGET	2016 ACTUAL	
BERTHAGE	88,206	85,000	95,296	
GRAIN WHARFAGE	120,299	90,000	141,763	
OPEN STORAGE WHARFAGE	742,143	620,000	572,960	
TOTAL	950,648	795,000	810,019	
GRAIN SERVICES				
STORAGE	1,856,669	1,850,000	1,909,264	
AERATION	158,177	125,000	114,293	
LAB TESTING	540	500	3,215	
RECEIVING - VESSELS	311,502	-	-	
RECEIVING - RAILS	52,442	50,000	43,059	
RECEIVING - TRUCK	1,564,444	1,500,000	1,984,808	
DELIVERING - VESSELS	536,661	525,000	901,679	
DELIVERING - RAIL	23,019	65,000	26,447	
DELIVERING - TRUCKS	492,935	450,000	415,867	
DELIVERING - MILL	10,056	7,500	8,166	
SECURITY		2,000	16,690	
CLEANING	56,608	25,000	14,222	
GRAIN DRYING	342,553	425,000	110,112	
SOYBEAN DRYING	650,000	200,000	735,000	
GRADING	5,310	2,500	510	
CUST.SERVICE/FUMIGATION	296,169	250,000	296,351	
PROTEIN ANALYSIS	9,780	9,000	9,300	
SCREENINGS	926	1,000	261	
TOTAL	6,367,792	5,487,500	6,589,246	
RENTALS				
BUSINESS PROPERTY LEASE	55,216	56,500	60,960	
CARGO STORAGE LEASES	158,911	162,000	164,201	
LICENSE AGREEMENTS	12,335	12,500	12,368	
COTTAGE LEASES	55,602	41,500	40,027	
TOTAL	282,064	272,500	277,556	
SHIPPING SERVICES OTHER				
SALE OF GRAIN (DRYING RE	-	-	18,301	
SALE ELECTRICITY	1,276	1,000	1,400	
MISCELLANEOUS	829	1,000	86,009	
TOTAL	2,105	2,000	105,711	
TOTAL REVENUES	7,602,609	6,557,000	7,782,532	

EXPENSES

	2015 ACTUAL	2016 BUDGET	2016 ACTUAL
LABOUR REG	1,658,837	1,480,000	1,464,439
LABOUR OT	191,104	170,132	220,507
BENEFITS	823,576	850,087	867,770
LABOUR TOTAL	2,673,517	2,500,219	2,552,716
MUNICIPAL ADMIN FEES	758,340	758,340	758,340
OUTSIDE SERVICES	382,827	483,950	432,602
ELECTRICITY	391,574	418,033	493,832
GAS	87,801	91,283	57,134
EQUIPMENT FUEL	2,835	3,000	2,480
UTILITIES	482,210	512,316	553,445
INSURANCE	252,423	255,000	254,565
MATERIALS AND SUPPLIES	211,502	191,350	155,595
ADVERTISING / DONATIONS / SPONSORSHIPS / MEMBERSHIPS	163,382	169,940	165,339
OFFICE ADMINISTRATION	33,714	35,375	36,271
BUSINESS TRAVEL	14,271	17,500	6,723
MUNICIPAL HONORARIUM	12,400	12,400	10,200
GRAIN HANDLING LOSSES	440,356	5,000	307,993
RENTALS	11,336	12,000	12,469
TOTAL EXPENSES	5,436,279	4,953,390	5,246,257

NET SURPLUS

	2015 ACTUAL	2016 BUDGET	2016 ACTUAL
TOTAL REVENUES	7,602,609	6,557,000	7,782,532
TOTAL EXPENSES	5,436,279	4,953,390	5,246,257
TOTAL NET SURPLUS	2,166,330	1,603,610	2,536,275

Pre-audit numbers

Earnings before interest, taxes, depreciation and amortization

PORT OF JOHNSTOWN - YEAR TO DATE REPORT

Month Ending: December 31/16

GRAIN TERMINAL REPORT

ELEVATOR TRAFFIC	INWARD	OUTWARD	TOTAL	PREVIOUS YEAR
SHIP	-	260,929	260,929	240,567
RAIL	9,490	7,724	17,213	19,847
TRUCK	378,392	127,705	506,097	468,182
MILL	-	1,843	1,843	2,599
TOTAL	387,881	398,201	786,082	731,195
TOTAL INVENTORY AT ELEVATOR (TONNES)			105,741	116,030

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GRAIN	OVERSEAS		98,760	98,760	
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OTHER	DOMESTIC	HMSC NAVY VESSEL			

SHIPS AT BERTH

	MISC	UNLOADING	LOADING	TOTAL	PREVIOUS YEAR
FOREIGN		3	5	8	4
DOMESTIC	3	24	11	38	42
TOTAL	3	27	16	46	46

LABOUR REPORT

CATEGORY	CURRENT YEAR		PREVIOUS YEAR	
	MONTH	YEAR	MONTH	YEAR
LABOUR HOURS (OPER.)	3,422	41,933	4,053	41,875

QUALITY REPORT

		1	2	3	4	5	6	7
CGC RATING	CURRENT YR	A	AAA	A	C	AA	B	AA
	PREVIOUS YEAR	AA	AAA	A	AA	C/A	B	A

HEALTH AND SAFETY

Incidents or Safety Invest	Workplace Inspections	# of Acc. Result in 1st Aid only	# of Acc. Result in Lost days	Lost Work Days From Accidents	CURRENT		YTD	
					STD	LTD	STD	LTD
21	12	2	1	1	0	0	2	0

2016 - Year end Summary

The Port of Johnstown finished 2016 with record setting cargo throughputs and revenue while completing several major projects, making this another extremely busy year. This cannot be accomplished without a lot of hard work from our staff. Their dedication to the port and their continual determination to provide the best service to our customers will ensure that we will sustain our business for many years to come. We also owe a lot of our success to our loyal customers who continue to utilize our facility and provide us with feedback so we can become better at what we do. We have received many positive comments on the changes and investments that we have made and we will continue making our recommendations to our Port Management Committee to ensure our future success.

The record breaking soybean harvest, while certainly welcomed, is also very hard on our equipment and we will have recommendations coming forward in 2017 so that our system has the ability to handle these types of volumes. Our new docks have had over 2 million tonnes of cargo on them and we are seeing some settling taking place. While this is not unexpected, it will require further studies to determine the best way to handle this issue.

Moving forward, we will continue to enhance our services and continually look at ways to be flexible and expand on the products that we are currently handling at the port

On behalf of all the staff at the Port of Johnstown, we would like to convey our appreciation to the Port Management Committee for their continued faith in their staff and support of their business. We look forward to another great year.

Kevin Saunders
Operations Manager

Robert Dalley
General Manager